

SENSATIONS®

MENU CLASSICS +

SENSATIONS® SEAFOOD =

A FRESH REMIX



SENSATIONS® Line Control of the con







Try these recipes as is... or let them inspire your own menu remix.

REMIX A FEW CLASSICS AND RECHARGE YOUR BUSINESS

Creative musicians and their producers often "remix" asong (change instruments and background effects) to expand its appeal and attract new groups of listeners. Creative chefs and restaurant operators can do the same with a menu remix. Add a few choices that replace the familiar with something new and delicious.

Today, your creative skills are essential to overcome both the typical and the unimagined challenges facing operators. Pricing, supply, and availability issues can get in the way of your efforts to satisfy today's guests.

We put our creative culinary pros to work thinking about ways our much-loved line of Sensations® can help you outwit today's gremlins.

LOBSTER

There's noodle soup and then there's Pho. A Vietnamese favorite that redefines the term "comfort food". Often served with whole lobster, it's a slam dunk to grace it with Lobster Sensations®. Both you and your guests will feel good.

23% of consumers have tried pho*
*Source: Datassential, 2023

3 oz. King & Prince® Lobster
Sensations (#004610)

Other Ingredients \$1.00

Total Food Cost \$3.01

Suggested Menu Price \$11.99

F00D COST 25%

GROSS PROFIT \$8.98

LOBSTER LOADED HASH BROWN WAFFLE

Direct from seafood lovers' paradise, this waffle will make you famous. Mix Lobster Sensations® with eggs, dairy and hash browns, and your waffle iron will jump for joy.

3 oz. King & Prince® Lobster
Sensations (#004610)

Other Ingredients

Total Food Cost

Suggested Menu Price

\$2.01

FOOD COST 30%

GROSS PROFIT \$7.03

CREAMY LOBSTER BIANCO PIZZA

This is more of an add-on than a remix, but no diner will complain. Derived from a Roman favorite, this pizza bianco starring Lobster Sensations® will light up their taste buds like a Roman candle.

Pizza is ordered for dinner (carryout or delivery)

62% of the time*

5 oz. King & Prince® Lobster Sensations (#004610)

Other Ingredients \$1.25

\$3.35

Total Food Cost \$4.60

Suggested Menu Price \$16.99

FOOD COST **27%**

GROSS PROFIT \$12.39

SPICY LOBSTER PIATZA

6 oz. King & Prince® Lobster
Salad Sensations (#004510)

Other Ingredients

\$1.00

Total Food Cost
\$4.96

\$15.99

Suggested Menu Price

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FOOD COST 31%

GROSS PROFIT \$11.03

LOBSTER

CRUNCH WRAP SUPREME

4 oz. King & Prince® Lobster

Salad Sensations (#004510)

Other Ingredients

Total Food Cost

Suggested Menu Price

\$2.64

\$0.75

\$3.39

\$11.99

As they say in Hollywood, "that's a delicious wrap". But not without Lobster Salad Sensations® in the lead role.

> FOOD COST 28% GROSS PROFI

GROSS PROFIT \$8.60

JUMBO CRAB

GRUYÈRE CHEESEBURGER Create a créole-influenced burger with Jumbo Crab Sensations®, a slice of gruyère plus heirloom tomatoes, and they'll vote you into the Rockin' Burger Hall of Fame. We'll help with the acceptance speech. Seafood/Fish burgers are on 38%

of menus*
*Source: Datassential, 2023

the chain burger consumer: 55% 31%

Male* Millenial*

*Source: Datassential, 2023

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4 oz. King & Prince® Crab Sensations (#004630)	\$3.00
Other Ingredients	\$0.75
Total Food Cost	\$3.75
Suggested Menu Price	\$14.99

FOOD COST 25%

GROSS PROFIT \$11.24

GREEN CHILE CRAB & SHRIMP ENCHILADAS

Throw them a Mexican change-up with seafood enchiladas. Everyone loves crab and shrimp, so it's an easy sell. And prep is painless with Jumbo Crab Sensations®. Serve it on Cinco de AnyMonth.

JUMBO CRAB QUESADILLA BENEDICT

Here's a fusion remix that's sure to create some buzz.
Try Jumbo Crab Sensations® inside a tortilla covered with a poached egg. Serve it at brunch only if you have space to expand.

4 oz. King & Prince® Crab	\$3.00
Sensations (#004630)	\$3.00
Other Ingredients	\$0.75
Total Food Cost	\$3.75
Suggested Menu Price	\$14.99

FOOD COST 25%

GROSS PROFIT

3 oz. King & Prince® Crab Sensations (#004630)	\$2.25
Other Ingredients	\$1.25
Total Food Cost	\$3.50
Suggested Menu Price	\$11.99

FOOD COST **29%**

GROSS PROFIT \$8.49

KOREAN KIMCHI SEAFOOD PANCAKES

No pancake ever offered this much flavor. Pair Seafood Sensations® with a Korean favorite and beaten eggs. Give it a unique name reflecting its Asian heritage, and it's yours forever.

WHITE BEAN & SEAFOOD

Go with this creation next time you're in a chili cookoff. Or whenever you need a meat-free winner. When they call you a remix artist, it's OK if you don't mention Seafood Sensations®.

CHILI

	100
3 oz. King & Prince® Seafood Sensations® (#004530)	\$1.35
Other Ingredients	\$1.25
Total Food Cost	\$2.60
Suggested Menu Price	\$2.99

FOOD COST 29%

GROSS PROFIT \$6.39

3 oz. King & Prince® Seafood Sensations® (#004530)	\$1.35
Other Ingredients	\$0.75
Total Food Cost	\$2.10
Suggested Menu Price	\$6.99

FOOD COST 30%

GROSS PROFIT \$4.89

SEAFOOD MEATBALL **PARMESAN** SANDWICH

Add this remix to your sandwich menu and you might have to drop all the other sandwiches. OK, maybe not. But they're gonna love Seafood Sensations® "meatballs".

KICKIN' **SEAFOOD** BRUNSWICK STEW

Must be a million recipes for Brunswick Stew. This one, featuring our Seafood Sensations®, will prove you're a culinary virtuoso. And get you an invite to the Brunswick Stewbilee.

3 oz. King & Prince® Seafood Sensations® (#004530)

\$1.35

\$2.60

Other Ingredients \$1.25

Total Food Cost

Suggested Menu Price \$9.99 **FOOD COST** 26%

GROSS PROFIT \$7.39

3 oz. King & Prince® Seafood Sensations® (#004530)

\$1.35

\$1.25

\$2.60

\$8.99

Other Ingredients

Total Food Cost Suggested Menu Price **FOOD COST** 29%

GROSS PROFIT \$6.39

